



*Working for better farming, food and health*  
**Hamstead Marshall, Newbury, RG20 0HR, UK.**

**FUNDRAISING MANAGER (Grade 7)**

**Part-time (60% FTE)**

(potentially combinable with Senior Fundraising Administrator role  
to create a full-time position)

**Salary range: £31,000-£34,000 pro rata**  
(pay award pending)

**REF: ADM1705**

**About us**

The Organic Research Centre was established in 1980 and is now the UK's leading independent research centre focusing on the development and promotion of sustainable, agroecological solutions to food, farming and environmental issues, including organic farming and agroforestry.

**About the opportunity**

ORC is funded primarily by public and private project grants and contracts, but we also rely significantly on voluntary donations to pursue our mission. We have an excellent track record of success in project funding and now want to step up our other fundraising activities. This open-ended position will be based in the beautiful Berkshire landscape at our Elm Farm site near Newbury.

**Your role**

We are looking to appoint an ambitious and enthusiastic Fundraising Manager to work with the Executive Director to further grow our fundraising programme. You will actively drive new business, including developing a portfolio of up to 150 existing and new donors, prospects, trusts and corporate contacts and develop and implement strategic, creative and bespoke donor plans to inspire, engage and motivate donors.

**About you**

You will have a proven track record of successful fundraising from High Net Worth Individuals and/or Trusts and Foundations. Using your exceptional communication and interpersonal skills, you will be able to talk to all types of people about our exciting work, to effectively build, nurture and maintain relationships, which will maximise income for the charity and allow us to continue and build the critically important work that we do. It would be great if you had an interest in and understanding of organic farming and environmental issues, but if not, we are

sure our passionate and dedicated team will be more than willing to provide support and training.

If this sounds like you then further details and the application form (we only accept applications on this form) can be downloaded from the Organic Research Centre [website](#). Please quote reference **ADM1705**.

Further information on ORC can be obtained from the ORC web site ([www.organicresearchcentre.com](http://www.organicresearchcentre.com)).

The closing date for applications is **9am on Monday 15<sup>th</sup> January 2018**.

Interviews will be held at the Organic Research Centre on **Friday 9<sup>th</sup> February 2018**.